

Web, smartphone, AdTech: the privacy viewpoint

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Web, smartphone, AdTech: the privacy viewpoint

IPoP (Interdisciplinary Project on Privacy) project

Joint work <u>Vincent Roca</u>, PRIVATICS team leader – <u>Pierre Laperdrix</u>, SPIRALS team PEPR CS winter school, Autrans, January 2024.



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Interdisciplinary Project on Privacy

Members



Part 1: introduction

- Part 2: about privacy regulations
- Part 3: the AdTech ecosystem
- Part 4: technical focus on web and smartphones
- Part 5: is it compliant, desirable, sustainable, and safe?
- Conclusion

Part 1: introduction

- from "ambient privacy" to "massive, ubiquitous data collection"
- from contextual ads to targeted ads
- goals of this presentation

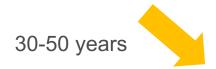


From "ambient privacy" to "massive, ubiquitous data collection" (1970s-now)

Till 1990s', "ambient privacy" is the rule by default (e.g., recording a familial event requires efforts)

The perceived threat was "state surveillance" (e.g., the SAFARI project led to the creation in 1978 of CNIL and "Loi Informatique et Libertés")





Nowadays, "massive, ubiquitous data collection" is the rule (e.g., preserving ones' privacy requires efforts)

Nowadays "surveillance capitalism" is at the heart of GAFA and is as worrying as "state surveillance"

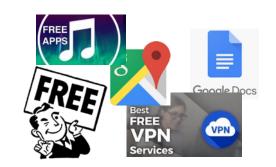
Q: what happened?

- an "enabler": by connecting everything, the Internet made it possible
- ... but what are the responsibilities of Advertising Technologies (AdTech)?



• On the Internet, everything is **free**...





Direct consequence:

If you are not paying for it, you're not the customer; you're the product being sold. posted by blue_beetle at 1:41 PM on August 26, 2010 [562 favorites]

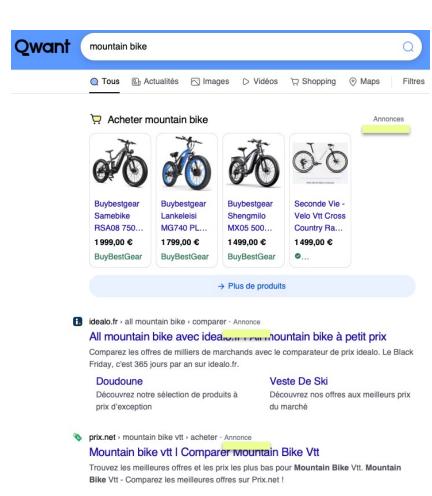


- Common business model: "free services in exchange of ads"
 - it could be a valid model, if done correctly, but...

From contextual ads...

- identify the topic of a website or search and provide contextual ads
 - e.g., you search "mountain bike" in Qwant search engine ⇒ corresponding ads

The "basic" approach low impact on privacy ©



... to targeted ads

- targeted ads carefully selected to increase the probability of "conversion" (e.g., buying a product)
 - o e.g., I visit a free news website, I see mountain bike ads, because advertisers know I'm interested in buying one



- p The advanced approach... that works incredibly well! very high impacts on privacy (2)

Yes, it's working

• in the 2022 fiscal year:

Alphabet



- Alphabet total gross revenue: 283 Billion \$
- advertising revenue: 224 Billion \$, i.e., 79% of gross revenue (*)
- in the 2022 fiscal year:
 - Meta total gross revenue: 116 Billion \$







advertising revenue: 112 Billion \$, i.e., 97% of gross revenue (**)

(*) sources:

https://www.statista.com/statistics/266249/advertising-revenue-of-google/ https://abc.xyz/investor/news/earnings/2018/Q4 alphabet earnings/ (**) sources:

https://blog.digimind.com/fr/agences/facebook-chiffres-essentiels#SocieteCA

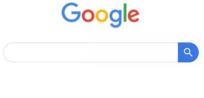
No surprise!

When a company has ≥ 80% of gross revenue comes from advertisement...
...it does its best to maximize it!

Alphabet **G**

 top quality services and products, for all situations... and as many opportunities to collect data













Google Home





Google solved their "Grand Unified Theory" (GUT) in 2012

Google to unify privacy policy across products

Reuters 25 January 2012



"If you're signed in, we may combine information you've provided from one service with information from other services," Google's director of privacy, product and engineering, Alma Whitten wrote in blog post.

"In short, we'll treat you as a single user across all our products, which will mean a simpler, more intuitive Google experience."

... and across all your devices!

 Shoshana Zuboff, Emeritus Professor at Harvard Business School and Associate Professor at Harvard Law School.

> « Bienvenue dans le capitalisme de surveillance ! Les géants du web [...] ne cherchent plus seulement à capter toutes nos données, mais à orienter, modifier et conditionner tous nos comportements : notre vie sociale, nos émotions, nos pensées les plus intimes... jusqu'à notre bulletin de vote. En un mot, décider à notre place à des fins strictement lucratives. Shoshana Zuboff analyse cette mutation monstrueuse du capitalisme, où la souveraineté du peuple est renversée au profit non pas d'un État autoritaire, comme on pourrait le craindre, mais d'une nouvelle industrie opaque, avide et toute-puissante, menaçant dans une indifférence radicale notre libre arbitre et la démocratie. »

The International Bestseller

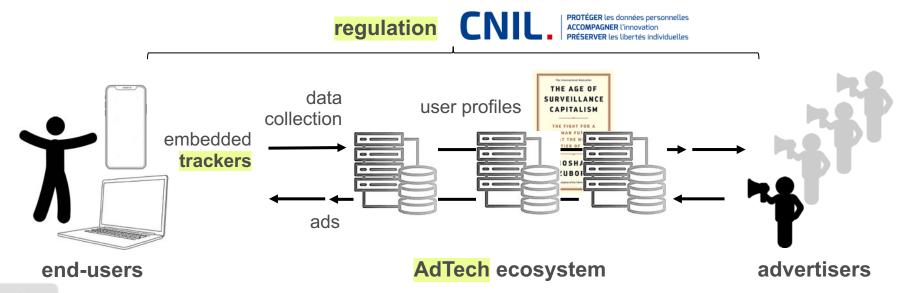
THE AGE OF SURVEILLANCE CAPITALISM

THE FIGHT FOR A
HUMAN FUTURE
AT THE NEW
FRONTIER OF POWER

SHOSHANA ZUBOFF

'The true prophet of the information age' FT

- This talk is not...
 - a detailed technical analysis of web/smartphone tracking vs. protection
- This talk is about...
 - the AdTech ecosystem, regulation, risks, and a bit of tracking techs



Part 2: about privacy regulation

- key concepts
- legal texts: LI&L, GDPR, ePrivacy Regulation, DSA, DMA
- implications
- yes, it does protect us... to a certain point

Is there any hope?



- almost 50 years of privacy regulation in FR
 - "Loi Informatique et Liberté" (January 1978)



- ePrivacy Directive (ePD)
 - since 2002, to clarify privacy rules... still in application



- EU General Data Protection Regulation (GDPR)
 - since May 2018
 - immediately and uniformly applicable throughout the European Union
 - additional rights to natural subjects and requirement to data controllers/processors
 - above all, sanctions can reach 4% of the annual worldwide gross revenue (or 20 Million €, whichever is higher)

A cornerstone: personal data





Personal data ("donnée à caractère personnel"):

GDPR, Art. 4, (1): any information relating to a [...] natural person [...] who can be identified, directly or indirectly [...]

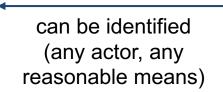
To determine whether a person is identifiable, consider all the means likely to be reasonably used by any actor

→ personal data is protected by regulation



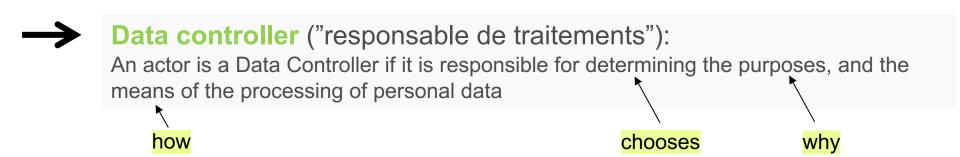
any type of information

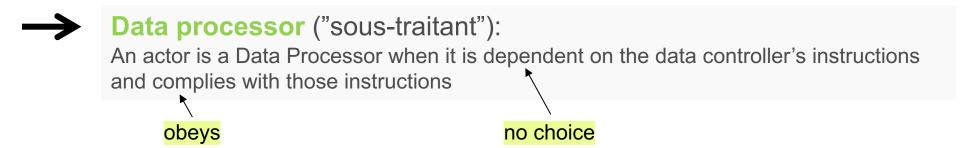
Personal data





Another cornerstone: Data controller versus data processor





There are rights

... and obligations

Data controller

(e.g., administration, private company, organization)



is responsible of...

natural persons



can be identified directly or indirectly

Database containing personal data



GDPR obligations to the data controller

purpose limitations

security

minimization

data protection by default

lawfulness

accountability

- transparency
- Reminder: a data controller is held responsible and can be fined up to 4% of annual gross revenue if it fails to comply with its obligations



Making personal data processing legal (1)

• a **legal basis** is needed. Most of the time, for websites/smartphones, it's:

o legitimate interest no need to ask © → basket in an e-commerce site, security, etc.

consentmust ask ⊕

→otherwise, e.g., for user profiling



Making personal data processing legal (2)

consent must be:

- free
- specific
- informed
- unambiguous
- o prior
- readable and accessible
- o revocable

- → no consequence if user refuses
- → user agrees for a well defined purpose
- → user understands what's taking place
- → clearly given (i.e., opt-in), balanced
- → strictly prior to any data collection, etc.
- → intelligible, accessible
- → user can change her mind











Technology Regulation

Are cookle banners infeed compliant with the large from th

« Are cookie banners indeed compliant with the law? Deciphering EU legal requirements on consent and technical means to verify compliance of cookie banners. », Cristiana Santos, Nataliia Bielova and Célestin Matte. *International Journal on Technology and Regulation, 2020.* https://hal.inria.fr/hal-02875447/document

Consent Management Platforms (CMP): help website publishers

- CMPs propose tools for publishers to manage consent and compliance
 - ⇒ "consent banners" in website (e.g., for EU citizens)

Example of banner, New-York Times (accessed Jan. 30th, 2024)

Manage privacy preferences

We and our vendors use cookies and similar methods to recognize visitors and remember their preferences, for analytics, to measure our marketing effectiveness and to target and measure the effectiveness of ads, among other things. To learn more about these methods, view our <u>Cookie Policy</u> and <u>Privacy Policy</u>. By clicking 'Accept all,' you consent to the processing of your data by us and our vendors using the above methods. You can always change your preferences by clicking on Manage Privacy Preferences in our website footer or in your app Privacy Settings.

Accept all

Reject all

Manage preferences

Yes, it can work ©

- Google maps, youtube, etc.
 - refusing is as easy as accepting
 - o why?

See: https://www.cnil.fr/fr/cookies-la-cnil-sanctionne-google-hauteur-de-150-millions-deuros-et-facebook-hauteur-de-60-millions



Avant d'accéder à Google

Nous utilisons des cookies et d'autres données pour :

- Proposer les services Google et s'assurer qu'ils fonctionnent correctement
- ∆ Suivre les interruptions de service et protéger contre le spam, les fraudes et les abus
- Mesurer l'engagement de l'audience et les statistiques des sites pour comprendre la façon dont nos services sont utilisés et pour améliorer leur qualité

Si vous cliquez sur "Tout accepter", nous utiliserons également des cookies et d'autres données pour :

- Développer de nouveaux services et les améliorer
- II. Diffuser des annonces et évaluer leur efficacité
- Proposer des contenus personnalisés en fonction de vos paramètres
- Afficher des annonces personnalisées en fonction de vos paramètres

Si vous cliquez sur "Tout refuser", nous n'utiliserons pas de cookies pour ces fins supplémentaires.

Les contenus non personnalisés dépendent, par exemple, du contenu du site que vous consultez, de l'activité de votre session de recherche en cours et de votre position. Les annonces non personnalisées dépendent du contenu du site que vous consultez et de votre position approximative. Les annonces et les contenus personnalisés peuvent aussi inclure des résultats plus pertinents, des recommandations et des annonces adaptées en fonction de votre activité passée sur ce navigateur, comme vos précédentes recherches sur Google. Le cas échéant, nous adaptons également l'expérience en fonction de l'âge de l'utilisateur à l'aide de cookies et de données.

Cliquez sur "Plus d'options" pour afficher plus d'informations, y compris sur la manière de gérer vos paramètres de confidentialité. Vous pouvez aussi consulter la page g.co/privacytools à tout moment.

Tout refuser

Tout accepter

Pseudonymisation versus anonymization

- anonymizing a database enables to escape GDPR obligations
 - a natural person CAN NO LONGER be identified
- but pseudonymized data remains personal data
 - e.g.: {hash(email), geolocation info}
 - AdTech companies claim they manipulate "anonymized data", which is wrong



Personal data ("donnée à caractère personnel"):

GDPR, Art. 4, (1): any information relating to a [...] natural person [...] who can be identified, directly or indirectly [...]

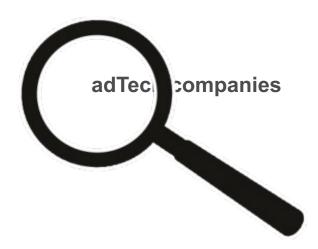
To determine whether a person is identifiable, consider all the means likely to be reasonably used by any actor

Recap

- almost 50 years of privacy regulation
 - two cornerstones: "personal data" and "data controller"
- main benefit of GDPR: a major sanction power
 - o up to 4% of the annual worldwide gross revenue
 - yes, it works
- AdTech companies and website publishers have obligations
 - consent and legitimate interest are two common legal basis for websites
 - obtaining a valid end-user consent is not easy
- pseudonymized data remains personal data and GDPR still applies

Part 3: the AdTech ecosystem

- the big picture (high level view)
- more in details



website publisher



AdTech companies

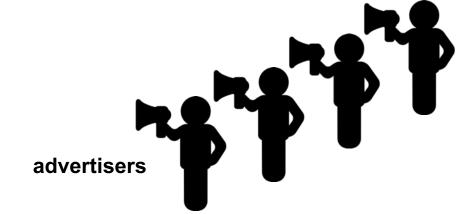


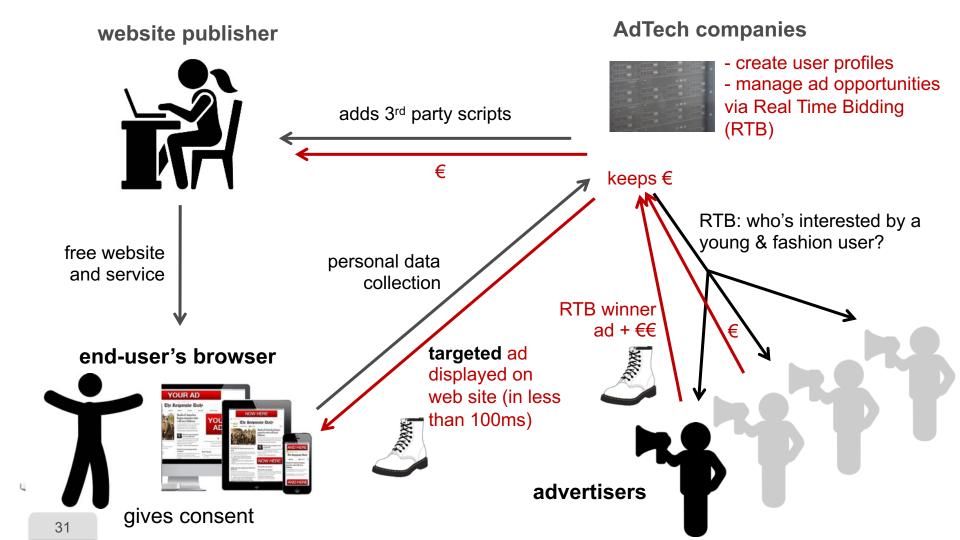
- create user profiles
- manage ad opportunitiesvia Real Time Bidding(RTB)

Overview (case of targeted ads)

end-user's browser

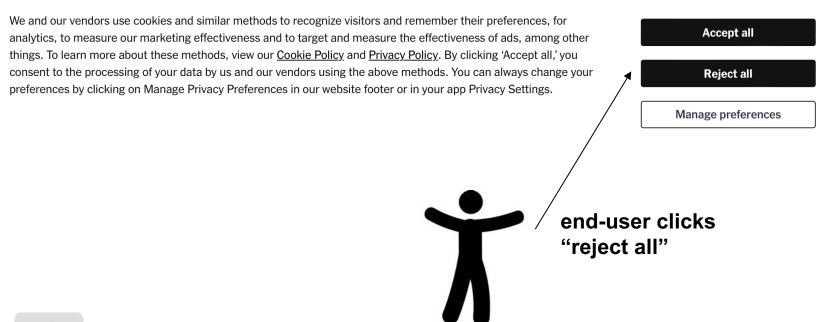






- previous figure is for targeted ads
- Q: what's happening if user does not consent to personal data collection?

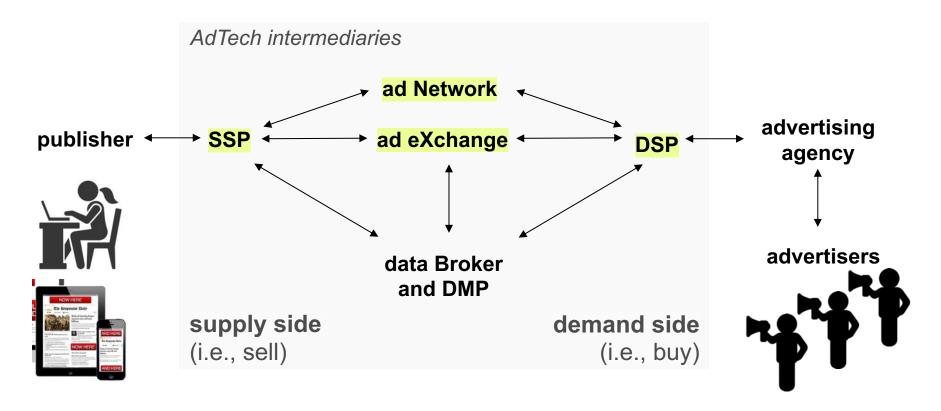
Manage privacy preferences



By clicking "I refuse everything"

- o no personal data is collected
- AdTech cannot update the user profile
- AdTech cannot launch a RTB with user profile
- contextual ad only

More in details: focus on AdTech



... with some vocabulary

supply side (i.e., sell)

- publisher: owner of a website (or app), having inventory to sell
- inventory: space available for ads in a website or app
- impression: an ad view by end-user
- SSP (supply side platforms): enable to sell inventory across several ad networks and adX

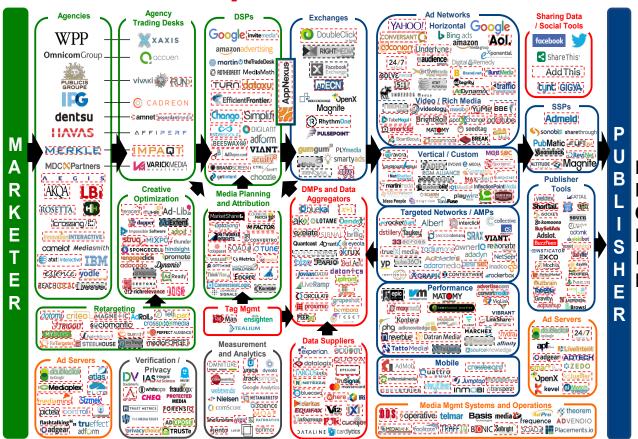
demand side (i.e., buy)

- advertiser: wants to buy inventory
- conversion: each time a user completes a goal set by the advertiser (e.g., buying a product)
- DSP (demand side platforms): enable advertisers to buy inventory from several ad networks and adX

- adTech: tools used to create/run/manage/optimize advertising campaigns
- ad network: broker between group of publishers and group of advertisers
- ad eXchange (AdX): platform that facilitates SSP/DSP processes

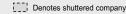
The big list of AdTech companies

The advertising tech landscape (2022)...

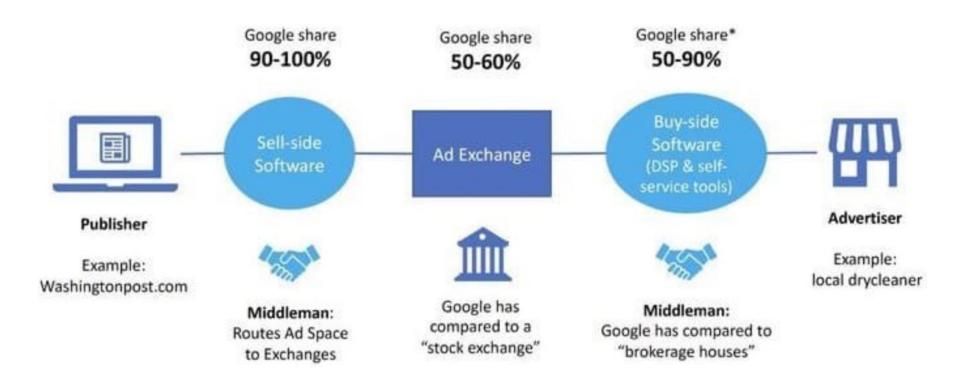








The reality: an unbalanced balance of power



« La domination des marchés publicitaires de Google », Pixel de Tracking, 25 oct. 2020

Recap

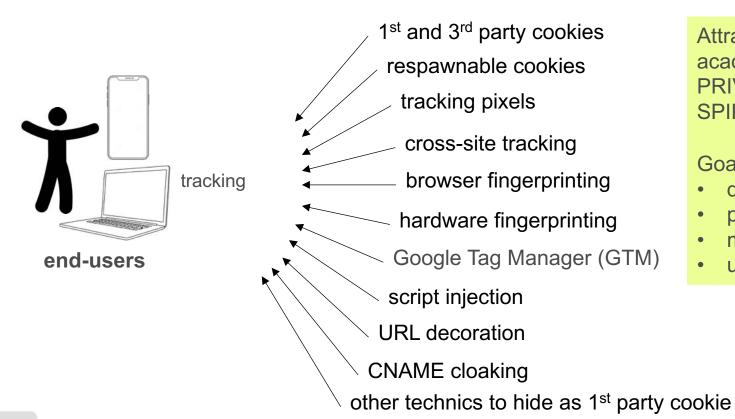
- organized around AdTech companies (i.e., SSP/ad eXchange/DSP/DMP) that
 - create and manage user profiles
 - launch RTB (real-time biddings) for each targeted ad opportunity
 - trigger the ad of the winner to be displayed
 - o all of this in <100 ms
- advertisers financially support publishers
- Google largely dominates AdTech

Part 4: technical focus on web and smartphones

- the rush towards stable pseudonyms (identifiers?)
- a few web technics to track users
- the end of 3rd party cookies: a good news?



A wealth of technics in use



Attract a lot of academic research, PRIVATICS and SPIRAL included

Goals:

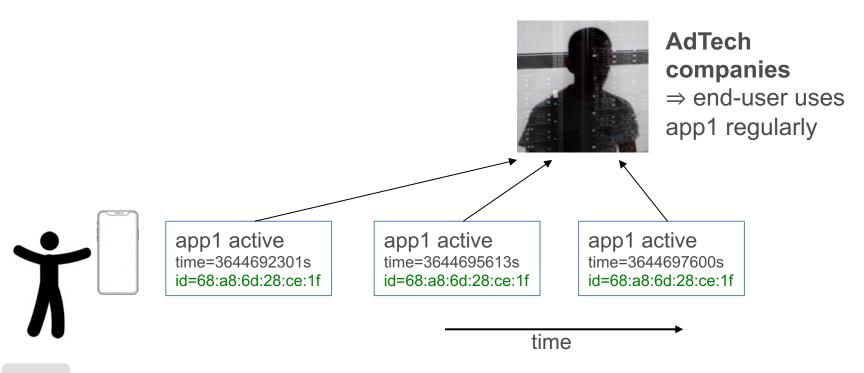
- detecting
- protecting
- measuring
- understanding

Tracking is a three steps process

- Step 1- (generate and) collect IDs (pseudonyms) that are:
 - stable across time
 - o stable across **space**, i.e., across websites, across smartphone apps, across devices...
- Step 2- collect and transmit contextual data along with the ID
 - o e.g., website, browsing history, app name, apps running, geolocation, etc.
 - the nature of contextual data is only limited by
 - o technical limitations ⇒ e.g., web browser or app permissions
 - o legal limitations⇒ e.g., user consent in EU
- Step 3- share with other AdTech companies
 - o alone, a tracking company has a limited view of what a user is doing on the web
 - by sharing its data, user profiling becomes much more accurate

Stable IDs (pseudonyms) are the cornerstone

stable IDs are perfect for tracking users on the long term



Stable IDs (pseudonyms) are the cornerstone (2)

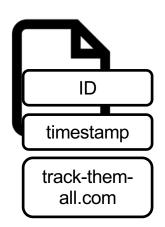
- stable IDs are perfect to **correlate** information collected from several apps/websites
 - and therefore refine a user profile



AdTech companies

⇒ the same enduser uses app1 and app2

Ex. 1 of ID: the Web cookie



- small file that can store any information up to 4 kB
- · any website can create one
- by default, they persist even if the browser is closed

Cookies are the main mechanisms to identify users on the Internet





Great for
usability (e.g.,
logging users
automatically, ecommerce
basket)

Great for tracking users without them knowing

Ex. 1 of ID: the Web cookie (2)



track-themall.com knows that I visited site1.com twice and site2.com once



get /picture.jpg

cookie: id=123



track-them-all.com

Ex. 2 of "stateless" ID: browser fingerprinting

| Attribute | Value | |
|--------------------|--|--|
| User agent | nt Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/102.0.0.0 Safari/537.36 | |
| HTTP headers | text/html,application/xhtml+xml,application/xml;q=0.9,image/avif,image/webp,image/apng,*/*;q=0.8,application/signed-exchange;v=b3;q=0.9 gzip, deflate, br en-US,en;q=0.9 | |
| Fonts | Century Schoolbook, Source Sans Pro Light, DejaVu Sans Mono, Bitstream Vera Serif, URW Palladio L, Bitstream Vera Sans Mono | |
| Platform | Win32 | |
| Screen resolution | 3840x2160x24 | |
| Timezone | -480 (UTC+8) | |
| Battery level | 38% | |
| WebGL vendor | NVIDIA Corporation | |
| WebGL renderer | er GeForce GTX 3070 Ti/PCle/SSE2 | |
| Canvas | Cwm fjordbank glyphs vext quiz, @ Cwm fjordbank glyphs vext quiz, @ | |
| Browser extensions | w R kindle ··· | |























Ex. 2 of "stateless" ID: browser fingerprinting

What makes fingerprinting a threat to online privacy?

- o it's really easy to collect all this data. No need for extra permissions
- several studies have investigated the diversity of browser fingerprints



Am I Unique?

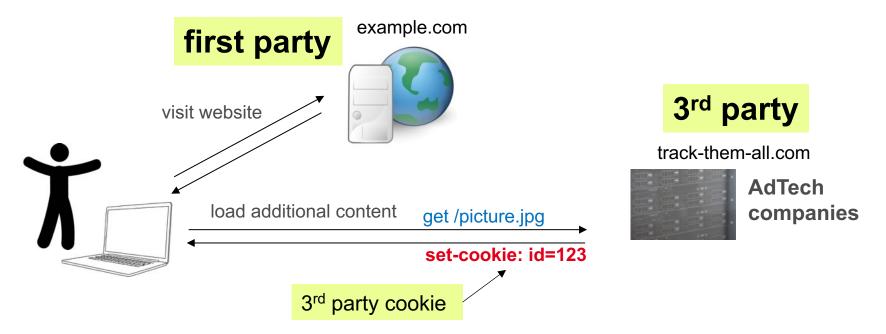
"Hiding in the Crowd: an Analysis of the Effectiveness of Browser Fingerprinting at Large Scale" 470,161 fingerprints 94.2% were unique

118,934 fingerprints 89.4% were unique

1,816,776 desktop fingerprints 35.7% were unique

Tracking is possible

End of 3rd party cookies: a good news for privacy?



- 3rd party cookies already banned from most of browsers for years except Chrome
- but Google declared they would do so too in 2022, then 2023, finally 2024!
 - it's complex for AdTech

Several solutions...

- hide 3rd party cookies (to be banned) as 1st party cookies (non concerned)
 - CNAME cloaking, server-side GTM, etc.
- other forms of ID
 - Web and smartphone fingerprints, IP
- switch to "logged" environments
 - contractual relationship between user/publisher
- ⇒ user already consented

email address is convenient

- ⇒ hash(email) is the new ID
- a stable ID across time and space (majority of users use the same email) ☺
- "subscribe to our newsletter":
 trick to collect the users' email



Several solutions... (2)

- the ultimate approach:
 - create your own browser
 - convince 63% of users to use it
 - convince them they should remain logged all the time (required to access your numerous services)
 - o convince them it's privacy friendly ©
- pros ©
 - you monitor all their browsing history directly within the browser
 - you can use data for your own purposes (unless they objected by visiting their privacy control page and understood)
 - you have a key advantage over all competitors
- cons
 - none (risk of being dismantled for monopoly is null)



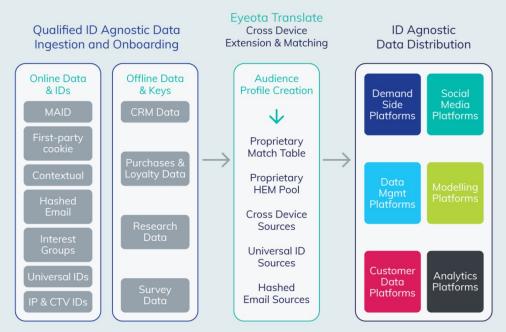


Several solutions... (3)

- importance of ID management
 - more than ever, in a post-cookie world, heterogeneous ID matching is a requirement

Eyeota Translate

Flexible & interoperable data collection, matching, and distribution.



What our customer's say

[&]quot;By using the Eyeota Translate solution we can continue to activate our panel-based data and enable amplification of our audiences to serve our customers in a cookieless world."

Recap

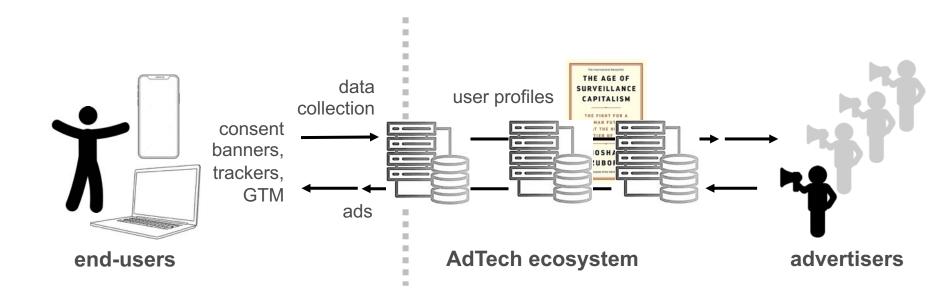
- many technics in use for tracking
- having IDs (pseudonyms) stable across time and space is essential
 - o it's the goal of cookies
 - o it's the goal of browser fingerprinting
- the end of 3rd party cookies
 - seems benefic at first glance... but it can be replaced by techniques that leave less control and visibility to users
 - the AdTech will find alternatives, promoting "logged environments" is one of them

Part 5: ⇒ Is it compliant? ⇒ Is it desirable? ⇒ Is it sustainable? ⇒ Is it safe?

It sucks...



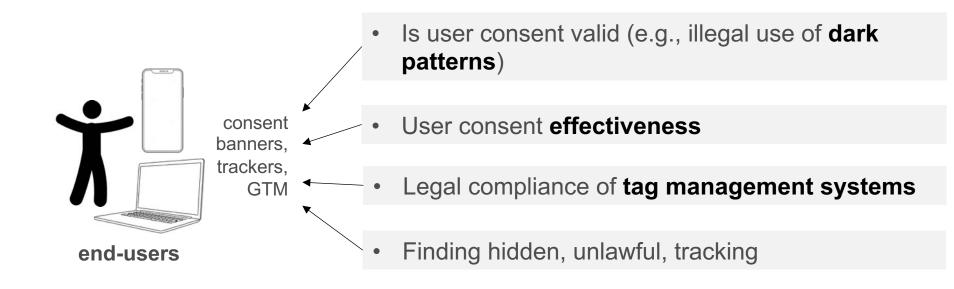
$5.1 \Rightarrow$ Is it compliant?



compliance at periphery
(easier – accessible artifacts)

compliance of the core system
(very hard – behind the scene)

Compliance at periphery (e.g., browser)



most of the time, transdisciplinary work with legal scholars!

$5.2 \Rightarrow$ Is it desirable and sustainable?

- how much personal data is collected for user profiling?
- how much personal data is shared by AdTech companies?
- how many RTB broadcasts?
- what data is actually broadcast during RTB? How privacy intrusive is it?

A "must read" report



178 Trillion

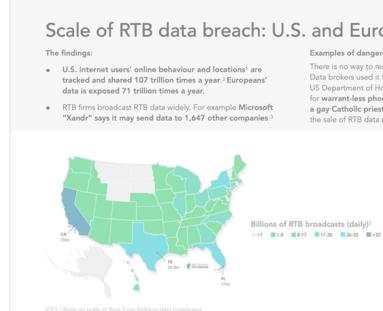
RTB broadcasts about people in U.S. & Europe every year

4,698

companies are allowed by Google to receive RTB data about people in the U.S.

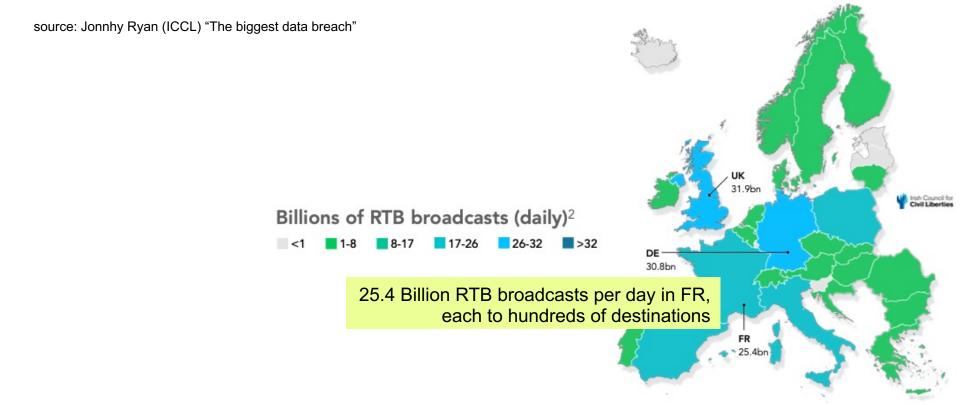
19.6 Million

Google broadcasts about German users every minute they're online

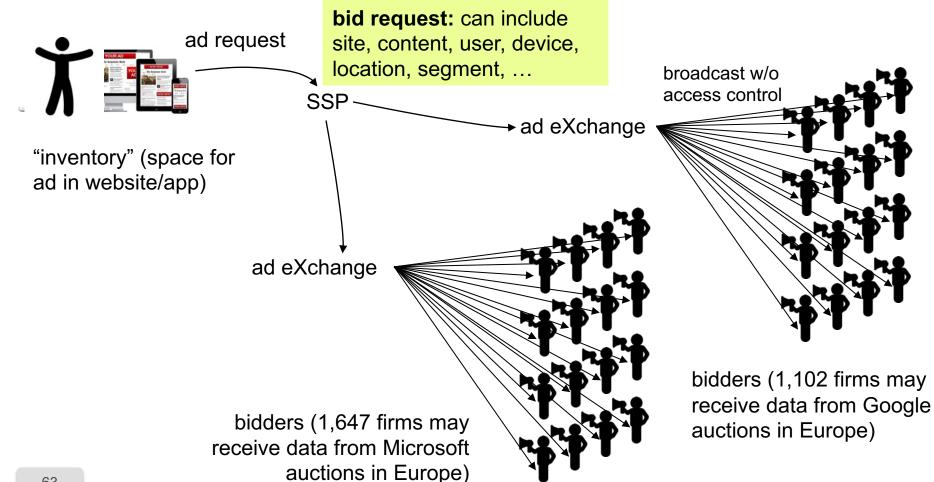


Johnny Ryan (ICCL) https://www.iccl.ie/digital-data/iccl-report-on-the-scale-of-real-time-bidding-data-broadcasts-in-the-u-s-and-europe/

Brave report on RTB https://brave.com/static-assets/files/Scale-billions-of-bid-requests-per-day-RAN2019061811075588.pdf



- On average, a person in the U.S. has their online activity and location exposed 747 times every day by the RTB industry.
- In Europe, RTB exposes people's data 376 times a day.



- IAB OpenRTB standard enables precise personal data to be carried in bid requests
- Example of info in a Bid request
 - source: IAB OpenRTB 2.6 doc.

3.2.20 Object: User

keywords

kwarray

This object contains information known or derived about the human user of the device (i.e., the audience for advertising). The user id is an exchange artifact and may be subject to rotation or other privacy policies. However, when present, this user ID should be stable long enough to serve reasonably as the basis for frequency capping and retargeting.

| Attribute | Туре | Description |
|-----------|------------------------|---|
| id | string | Exchange-specific ID for the user. |
| buyeruid | string | Buyer-specific ID for the user as mapped by the exchange for the buyer. |
| yob | integer; DEPRECATED | Year of birth as a 4-digit integer. |
| gender | string: | Gender, where "M" = male, "F" = female, "O" = known to be |

other (i.e., omitted is unknown).

'kwarray' may be present.

Comma separated list of keywords, interests, or intent. Only

Array of keywords about the user. Only one of 'keywords' or

one of 'keywords' or 'kwarray' may be present.

DEPRECATED

string array

string

3.2.18 Object: Device

This object provides information pertaining to the device through which the user is interacting. Device information includes its hardware, platform, location, and carrier data. The device can refer to a mobile handset, a desktop computer, set top box, or other digital device.

| sua | UserAgent object | Structured user agent information defined by a UserAgent object (see Section 3.2.29). If both 'ua' and 'sua' are present in the bid request, 'sua' should be considered the more accurate representation of the device attributes. This is because the 'ua' may contain a frozen or reduced user agent string. |
|------------|---------------------|--|
| devicetype | integer | The general type of device. Refer to <u>List: Device Types</u> in AdCOM 1.0. |
| make | string | Device make (e.g., "Apple"). |
| model | string | Device model (e.g., "iPhone"). |
| os | string | Device operating system (e.g., "iOS"). |
| osv | string | Device operating system version (e.g., "3.1.2"). |
| hwv | string | Hardware version of the device (e.g., "5S" for iPhone 5S). |
| h | integer | Physical height of the screen in pixels. |
| W | integer | Physical width of the screen in pixels. |

3.2.19 Object: Geo

current location. When subordinate to a User object, it indicates the location of the user's home base (i.e., not necessarily their current location).

The lat/lon attributes should only be passed if they conform to the accuracy depicted in the type

The lat/lon attributes should only be passed if they conform to the accuracy depicted in the type attribute. For example, the centroid of a geographic region such as postal code should not be passed.

This object encapsulates various methods for specifying a geographic location. When subordinate to a Device object, it indicates the location of the device which can also be interpreted as the user's

| | Attribute | Туре | Description | | |
|--|-----------|---------|--|--|--|
| | lat | float | Latitude from -90.0 to +90.0, where negative is south. | | |
| | lon | float | Longitude from -180.0 to +180.0, where negative is west. | | |
| | type | integer | Source of location data; recommended when passing | | |

lat/lon. Refer to List: Location Types in AdCOM 1.0.

Well...

- RTB figures are a nightmare
 - o and it does not consider data collection/processing/storage/sharing!
- Do we really want to see such practices continue to increase?
- What are the associated energy/resource costs?
- answer of the profession: No problem, "we're engaged in CO₂ compensation ©"

research ⇒ find techniques to enter the AdTech ecosystem, collect data, establish scientific methods to assess their environmental footprint, provide insights and facts

5.4 ⇒ Is it safe? Does surveillance capitalism put citizens at risk?

- Admittedly Apple (GAFA?) do their best to resist to external pressure
 - Ex. the <u>"Apple-FBI encryption dispute"</u> (help FBI unlock the iPhone 5C from one of the San Bernardino terrorists). Tim Cook refused FBI found another way and dropped the case



"The United States government has demanded that Apple take an unprecedented step which threatens the security of our customers. We oppose this order, which has implications far beyond the legal case at hand. This moment calls for public discussion, and we want our customers and people around the country to understand what is at stake."

Tim Cook, February 16, 2016. "A Message to Our Customers"

• ⇒ So far, so good? Our devices and personal data are safe ©

But there's a major weak point: AdTech and RTB!



About the authors

Dr Johnny Ryan FRHistS is a Senior Fellow of the Irish Council for Civil Liberties and the Open Markets Institute, and previously held senior roles in the technology industry, including in the RTB industry. He has written for *The Economist, NATO Review,* and *Studies in Conflict & Terrorism*.

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A "MUST READ": Johnny Ryan (ICCL): https://www.iccl.ie/wp-content/uploads/2023/11/Europes-hidden-security-crisis.pdf



Enforce

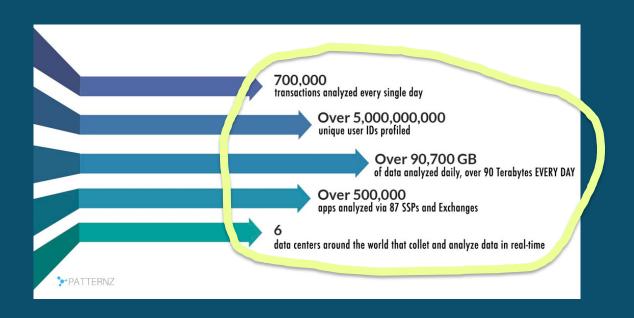
A unit of the Irish Council for Civil Liberties (ICCL). Learn more about our work on Real-Time Bidding's security and data protection harms at https://www.iccl.ie/enforce/



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WE HELP NATIONAL SECURITY AGENCIES DETECT AUDIENCE PATTERNS AND USER BEHAVIOR USING DIGITAL ADVERTISING DATA MINING AND ANALYTICS



ADVERTISING BASED INTELLIGENCE PLATFORM

PATTERNZ allows national security agencies utilize real-time and historical user advertising generated data to detect, monitor and predict users actions, security threats and anomalies based on users' behavior, location patterns and mobile usage characteristics.



Who's Nearby

Driving Path

BACKGROUND

- Mobile Realtime bidding technologies have been the dominant advertising and personalization methods in the last 10 years
- In order to optimize and personalize the advertising experience, every advertising transaction includes various information about the user such as:
 - Unique device id
 - Mobile app
 - Longitude and latitude of the device
- Whatever information the app mange to "sniff" from the mobile phone such as dates, contacts other installed apps, personal information sets.
- Built on the extensive knowhow of operating a Realtime bidding platform for the last 5 years analyzing and optimizing mobile advertising data
- During this period we gathered unparalleled database of users, their behavior patterns, locations, apps and more

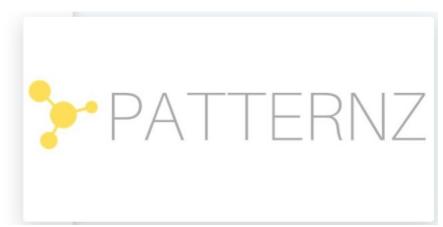
Said differently: thank you, AdTech companies, who help our company to build a global surveillance tool, easily accessible, that targets >5 B unique IDs (humans?) worldwide, without any control!

 I.S.A. the Israeli Security Academy & technologies is an international organization that <u>specializes in establish of security, intelligence Law Enforcement</u> <u>services and related equipment</u>, as well as the development and implementation of advanced security systems and units, including Law Enforcement units, <u>for</u> <u>governments and private entities around the globe.</u>



We help national security agencies detect audience patterns and user behavior using digital advertising data mining and analytics

PATTERNS



Recap

Is AdTech:

compliant? ⇒ complying with GDPR is not trivial, yet many do not comply.
 One can monitor artifacts at the periphery, guid of the core?

o desirable?
 ⇒ the scale of personal data broadcast is frightening (and undoubtedly collection and exchange of personal data)

sustainable? ⇒ we need more research, yet the ecological impacts are probably significant (TBC)

o safe? ⇒ who wants advertising-based intelligence platforms?

Conclusions

• we're almost done ©



- Internet/web/devices have been diverted into massive surveillance tools on purpose
 - it's a cat a mouse game: no matter how high the barrier to prevent tracking, AdTech find ways to circumvent it
- what business model?
 - o "free in exchange of advertising" is not the issue, targeted advertising is the issue
 - o surveillance capitalism works incredibly well, but there's a price to pay
- the situation is neither desirable, nor sustainable, nor safe

- privacy regulation is essential to protect all of us
 - huge difference between US / EU
 - we are all protected by default, including citizens who do not feel the need
 - we can object to personal data collection otherwise

• we, PhDs, engineers, researchers, can contribute to make the world a little bit better

and we all have a super power...

Google

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Tout refuser Tout accepter

Always click "refuse all":
-it's good for your privacy
-it's good for your security
-it's good for the Planet



"On the Internet, nobody knows you're a dog"

In 1993... © NewYorker 1993



"Remember when, on the Internet, nobody knew who you were?"

In 2015... © NewYorker 2015

Thank you!