Posting behavior in Social Networks and Content Active Filtering
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Abstract—In this paper, we have two objectives: First we model the posting behavior in Social Networks in topics which have negative externalities, and the second objective is to propose content active filtering in order to increase content diversity. By negative externalities, we mean that when the quantity of posted contents about some topic increases the popularity of posted contents decreases. We introduce a dynamical model to describe the posting behavior of users taking into account these externalities. Our model is based on stochastic approximations and sufficient conditions are provided to ensure its convergence to a unique rest point. We provide a close form of this rest point. A close form of this rest point is given and we show that it can be obtained as the unique equilibrium of some non-cooperative game.

The second goal of our paper is to propose content active filtering in order to increase content diversity at the rest point of the stochastic approximation. Content Active Filtering (CAF) are actions taken by the administrator of the Social Network in order to promote some objectives related to the quantity of contents posted in various topics. There are many ways to implement CAF in practice. For example, when a user posts some content in Facebook, the administrator can decide on which wall the content will appear and who will be notified on this post [7]. As objective of the CAF we shall consider maximizing the diversity of posted contents for the following reasons.

We find it desirable that Social Networks provide an access to content of different topics in a diverse way. We call this property content diversity. Such diversity is critical in Political News [8] and [9]. Websites Initiatives (like politifact.com or FactCheck.org) that try to introduce the same visibility to different opinions. Another context where content diversity is an important issue in Health Information [10] and [11]. In these papers, the authors show that high quality Health information is not easily accessible. If we consider that we are not able to measure the quality of information, a simple solution to solve this quality/accessibility trade off is to increase diversity between information. A similar issue arises when we are interested in decreasing misinformation propagation and rumours in Social Network, [12], [13] and [14].

Organization of the paper. After a short state-of-the-art section, we introduce in section III the posting behavior model which include the negative externalities. We formulate the limit regime for appropriate scaling obtained through stochastic approximations. In the section IV, sufficient conditions are provided to ensure the convergence of the stochastic approximation to a unique rest point, and we provide a closed form expression of this rest point. In section V, we define content diversity and we propose a Content Active Filtering with a closed form. Finally, in section VII we give some conclusions and perspectives of the paper.

II. RELATED WORKS

Many recent works study empirically the behaviour of users in Social Networks, for example [15] and [16]. In [15], empirical analysis are proposed to the study connectivity properties and users’ activities on different Social Networks,
in particular on Facebook, Twitter and Google+. The authors notice that in Facebook and Google+, there are more creation of messages than reshares (to relay a received post), and that the opposite scenario occurs in Twitter. In [16], the authors consider a temporal context-aware mixture model to describe the behaviour of users. They assume that topics of interest for each user are related to their own intrinsic interest and a global temporal context. The authors show, considering a Social Network dataset, that their model is more realistic than other models from the literature.

The question of visibility and popularity of contents in Social Networks are recently subjects of interest from a theoretical perspective point of view. For example, in [17] the authors consider a dynamical model to describe the popularity of various contents in Youtube. Each publisher can increase the popularity of its content in Youtube to get views by paying a cost for advertisement. The authors provide an exact optimal policy of investment for publishers. In [18], the authors propose a model in which several publishers maximize their visibility in a News Feed. This work assumes that more a message stays on the top first messages of a News Feed, more the popularity of this message increases. The goal of this work is to understand how to model the dynamics of the message visibility and to understand what are the consequences of a competition over visibility between different publishers.

Negative externalities are well-known phenomena in diffusion process [19] and [20]. The model proposed in [19] describes a situation in which several users of a Social Network have to decide to adopt one technology among several. In a marketing context, companies by using targeting strategies decide which users receive ads and therefore optimize their profit. In this paper, the authors provide a mathematical framework in a competition scenario between several companies. In [20], the authors discuss about seeding competition, where firms need to decide which users will be the first to be contaminated. The goal of this paper is to provide solutions of the seeding competition and also to quantify the inefficiency of the competition over firms.

To the best of our knowledge, there is no theoretical works related to improvement of content diversity in Social Networks. In social sciences, there exist some studies that try to design tools in order to increase diversity in political opinions [21] or to improve civil discourses [22]. In [21] the authors propose to use a widget\(^2\) that shows to readers their reading diversity. A search engine algorithm is proposed in [21] to increase content diversity.

## III. EVOLUTION OF POSTING BEHAVIOR

The Social Network consists of large number of users. We denote by \( t_n \in \mathbb{R}_+ \) the arrival instant of the \( n^{th} \) user. The \( n^{th} \) new incoming user is associated with a content of a particular topic \( c \in \mathcal{C} := \{1, \ldots, C\} \) and with a potential level of popularity \( Z_c(n) \in \mathbb{R}_+ \). We assume that there is no distinction between users that are interested in the same topic \( c \). \( \mathcal{C} \) is the set of all possible topics in the social network. For any content topic \( c \), the arrival rate of users is an independent Poisson point process with intensity \( \lambda_c \in \mathbb{R}_+ \). Let \( \xi(n) \in \mathcal{C} \) the random variable that determines the topic of the \( n^{th} \) new arrival user. The probability that the \( n^{th} \) arrival user has topic \( c \) content is given by [23]:

\[
P(\xi(n) = c) = \frac{\lambda_c}{\sum_c \lambda_c}.
\]

For any topic \( c \), let \( y_c(n) \) denote the total number of posts on topic \( c \) in the Social Network during \([0,t_n] \). For each topic \( c \), let \( x_c(n) := \frac{y_c(n)}{n} \) be the average number of posts about topic \( c \). We denote the vector \( \mathbf{x}(n) = (x_1(n), \ldots, x_C(n)) \). The scalar product of two vectors \( \mathbf{x} \) and \( \mathbf{y} \) is denoted by \( \langle x, y \rangle \). The transpose of a matrix \( A \) is denoted \( A^T \).

### Popularity and decision to post

Each arrival user decides to post his content of topic \( c \) if the potential level of popularity of his content (i.e. number of likes, comments, etc.) exceeds a threshold \( \theta_c \in \mathbb{R}_+ \). We assume that each user has enough experience to predict the popularity of his content. The random variables \( Z_c(n) \) are independent. The probability that the \( n^{th} \) user posts his content given that it is of topic \( c \) is given by:

\[
P(Z_c(n) \geq \theta_c | \xi(n) = c, \mathbf{x}(n)) := f_c(x_1(n), \ldots, x_C(n), \theta_c).
\]

Note that for any topic \( c \), the popularity distribution of \( Z_c(n) \) depends on the average number of posts of each topic so far. This type of dependence has been proposed in [5]. Then the probability that the \( n^{th} \) content is posted and is about topic \( c \) is given by:

\[
P(Z_c(n) \geq \theta_c, \xi(n) = c | \mathbf{x}(n)) = P(\xi(n) = c | \mathbf{x}(n)) \times P(Z_c(n) \geq \theta_c | \xi(n) = c, \mathbf{x}(n))
\]

\[
= \frac{\lambda_c}{\sum_c \lambda_c} f_c(x_1(n), \ldots, x_C(n), \theta_c).
\]

### Example

An example of an arrival process of users in a Social Network is depicted in Fig. 1. The different topics are sport and culture. The couple \((t_n, c_n)\) describes the arrival time \( t_n \) of the \( n^{th} \) user, and his content topic \( c \). The first horizontal axis represents time arrival of users. The second one is about posting times of contents. We observe that some users not post, for example the first one. The third horizontal axis represents non-posted contents. In our example, there are 3 users connected to the Social Network, and only the second user posts a message on the topic culture.

![Fig. 1: Arrival time of users and their posting decision.](http://balancestudy.org/)
**Negative externalities** There is an empirical evidence that the level of popularity of a contents is an important metric for users. Users do not post (called the Selfcensorship behavior [11]) mainly because there is no response from the social network users [2] and [24]. By negative externalities, we mean that the average number of posts in every topic negatively influences the popularity of each topic. The following assumption presents a linear model for such externalities.

**Assumption 1** Let $A \in [0, 1]^{C \times C}$ a non-negative, substochastic matrix that describes the negative impact or externalities between topics. The $c_{c'}$-entry of $A$ models the negative impact of topic $c'$ on topic $c$. For each $c \in C$, we consider the following posting probability:

$$f_c(x_1, \ldots, x_C, \theta_c) = g_c(\theta_c)(1 - \sum_{c' \in C} a_{cc'} x_{c'}),$$

such that, for each $c \in C$, $\sum_{c'} a_{cc'} \leq 1$ and $g_c : \mathbb{R}^+ \rightarrow [0, 1]$ is decreasing in $\theta_c$.

This assumption implies that the posting probability is decreasing in any component of $x$. The linearity property is similar to the one proposed in [5]. The authors consider a linear relation between the probability for a user to get some content similar to the one proposed in [5]. The authors consider a linear decreasing in $x$ framework, the inverse linear demand is a classical assumption be related to demand functions in Cournot competition [25] or posting probability function $f_c$ be seen as a finite difference Euler scheme of the following
differential equation:

$$\dot{x}_c = \frac{\lambda_c}{\sum_{c' \in C} \lambda_{c'}} f_c(x_1, \ldots, x_C, \theta_c) - x_c, \quad x_c(0) = x_c^0.$$  

However, equation (2) is a stochastic difference equation, which is not the case for the classical Euler scheme. The theory of stochastic approximations [6] links the asymptotic behavior of $x(n)$ and $x(t)$. Introduce the following matrix $B = (b_{cc'})$ and vector $D$ as:

$$\forall c, c', \quad b_{cc'} = -\frac{\lambda_c}{\sum_{c' \in C} \lambda_{c'}} g_c(\theta_c) a_{cc'} - 1_{c=c'},$$

with $1_{c=c'} = 1$ if $c = c'$ otherwise it is 0) and

$$D = \left[ \frac{\lambda_1}{\sum_{c' \in C} \lambda_{c'}} g_1(\theta_1), \ldots, \frac{\lambda_C}{\sum_{c' \in C} \lambda_{c'}} g_C(\theta_C) \right].$$

We show in the following theorem the convergence of the dynamical process $x(n)$ to the unique rest point $x^*$.

**Theorem 1:** Consider assumption 1. The sequence $\{x(n)\}$ converges almost surely to $x^*$ which is

$$\forall c, \quad x_c^* = \frac{1}{\sum_{c' \in C} \lambda_{c'}} \sum_{c' \in C} B^{-1}_{cc'} \lambda_{c'} g_c(\theta_c).$$

which is the unique positive solution of:

$$Bx^* + D = 0. \quad (6)$$

**V. CONTENT DIVERSITY**

The second goal of our paper is to increase the content diversity of topics in a Social Network. In this section, we first define the diversity of topics in a Social Network in terms of relationship between the average number of posts of all topics. Then, we provide a necessary and sufficient condition such that the rest point $x^*$ satisfies this diversity property. Using a content active filtering (CAF) approach, we provide a closed form optimal control of the posting rates that ensures this diversity property.

**A. Diversity analysis**

The diversity of topics into the contents published in a Social network is highly related to equal proportion of topics such that subscribers have access to all topics in an equal way. We then define the diversity property of topic rate vector $x \in \mathbb{R}^C$.

**Definition 1:** Let $x \in \mathbb{R}^C$ denotes a vector of the average number of posts for all topics in a Social Network. We say that $x$ satisfies the diversity property if: for all $(c, c') \in C$, we have:

$$x_c = x_{c'}.$$  

(7)

The next proposition provides a necessary and sufficient condition for the rest point $x^*$ to satisfy the diversity property given by equation (7).

**Proposition 1:** The rest point $x^* \in [0, 1]^C$ satisfies the diversity property if and only if: $\forall (c, c') \in C^2$

$$\frac{\lambda_c}{\lambda_c g_c(\theta_c) (\sum_{c' \in C} a_{cc'}) + \sum_{c'} \lambda_{c'}} \frac{\lambda_{c'}}{\sum_{c' \in C} a_{c'c'}} \left[ \frac{\lambda_c}{\lambda_c g_c(\theta_c) (\sum_{c' \in C} a_{cc'}) + \sum_{c'} \lambda_{c'}} \right].$$
Diverse measures of diversity are already proposed in different scientific fields. But the most well-known are the Gini index defined in [29] and the Shannon entropy defined in [30]. Usually, a diversity measure is defined as a function \(D : \mathbb{R}^C \rightarrow \mathbb{R}\) satisfying the following property:

\[
x^* = \arg\max_x D(x) \iff x^*_c = x^*_c', \forall (c, c') \in \mathcal{C}.
\] (8)

In this paper, we look for a diversity property and not a measure of the level of diversity in a Social Network. We study in next section how to control the posting behavior such that the rest point of the posts dynamics satisfy this diversity property.

B. Increase diversity: a content active filtering approach

What kind of control can be used to increase diversity in a Social Network? We answer this question by proposing a content active filtering (CAF) approach. For each new arrival \(n\), if the message is posted, the Social Network may accept or not the message. Therefore the Social Network may refuse to post some messages. We consider a topic type control and we denote by \(p = [p_1, \ldots, p_C]\) the control vector. The element \(p_c \in [0, 1]\) represents the probability that the content of topic \(c\) is accepted, and therefore posted on the Social Network. We assume that each user knows the Social Network CAF policy \(p\). Considering a given CAF \(p\), for all topic \(c\) the probability that a new arrival message is posted is then given by:

\[
P(Z_c(n) \geq \lambda_c | \xi(n) = c, p_c, x(n)) = p_c g_c(\lambda_c) (1 - \sum_{c'} a_{cc'} x_{c'}(n)).
\]

Thus for each \(c\), the evolution of \(x_c(n+1)\) is described by the following stochastic approximation:

\[
x_c(n+1) = x_c(n) + \frac{1}{n+1} \left( \zeta^1_c(n) - x_c(n) \right),
\] (9)

where the update of the number of topic \(c\) posts \(\zeta^1_c(n)\), is given by:

\[
\zeta^1_c(n) := \begin{cases} 1 & \text{w.p } p_c \frac{\lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x_{c'}(n))}{\sum_{c'} \lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x_{c'}(n))}, \\ 0 & \text{w.p } 1 - p_c \frac{\lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x_{c'}(n))}{\sum_{c'} \lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x_{c'}(n))}. \end{cases}
\] (10)

The rest point \(x^*\) of (9), according to theorem 1, is solution of the following system:

\[
x^*_c = p_c \frac{\lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x^*_c)}{\sum_{c'} \lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x^*_c)}, \forall c \in \mathcal{C}
\] (11)

The Social Network defines a CAF \(p^*\) with two objectives in mind:

1) Determine \(p^* \in [0, 1]^C\) such that if \(x \in [0, 1]^C\) is the unique rest point of (9) then \(x \in [0, 1]^C\) (rest point of the dynamics) satisfies (7) (the stationary regime of the average number of posts satisfies the diversity property).

2) Find \(p^* \in [0, 1]^C\) such that the dynamical system given by equation (9) converges to \(x^*\).

The next theorem provides a characterization of a CAF \(p^*\) that satisfies the previous properties.

**Theorem 2:** Let assumption 1 hold and we define:

\[
Y = \min_c \left( \frac{\lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x^*_c)}{\sum_{c'} \lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x^*_c)} \right),
\] (12)

\[
c^* = \arg\min_c \left( \frac{\lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x^*_c)}{\sum_{c'} \lambda_c g_c(\theta_c) (1 - \sum_{c'} a_{cc'} x^*_c)} \right).
\] (13)

Then the CAF \(p^*\) defined by:

\[
p_{c^*} = 1
\] (14)

\[
p_c = \frac{Y \sum_{c'} \lambda_{c'}}{\lambda_c g_c(\theta_c) (1 - Y \sum_{c'} a_{cc'} x^*_c)}, \forall c \neq c^*,
\] (15)

satisfies the following properties:

1) the unique rest point \(x^* \in [0, 1]^C\) of (9) satisfies the diversity property (7),
2) and the dynamical system given by equation (9) converges to \(x^*\).

A CAF is a simple control mechanism that can be used by a Social Network to control topics in the posts. CAF already exists, in various forms in Social Network, in order to limit the amount of received information by each user. For instance in Facebook, filtering occurs by limiting the amount of messages that are send to a user’s news feed when a friend of him posts messages. CAF is also used to filter notifications that are send to members of groups on the group activity of other members. CAF can be criticize for being non democratic the sense that a Social Network may decide the contents that will be posted, without taking into account the preferences and opinions of users. However, in Facebook for example, every user could have access to two different News Feeds: a chronological one and one other one created by the content active filtering (CAF) control3. Then, such type of content filtering exists in some Social networks, and can be designed in an efficient way given our analysis.

VI. NUMERICAL ILLUSTRATIONS

In this section, we illustrate through simulations the theoretical results obtained in previous sections. First, we picture the impact of the negative externalities matrix \(A\) over the rest point \(x^*\). Second, we demonstrate that the diversity property can be obtained using the CAF defined in theorem 2. In both cases, simulations emphasize the convergence of the average number of posts for each topic depending on the number of users arriving in the social network (theorem 1).

A. Negative externalities

The contents posted in the social network are restricted to \(\mathcal{C} = 2\) topics (Culture and Sport for instance), for the sake of simplicity. We propose to look at a diagonal negative externalities matrix \(A\):

\[
A = \begin{pmatrix} a & 0 \\ 0 & a \end{pmatrix}.
\]

The contents have only interaction with themselves. We use the inverse function to model the popularity functions, i.e.

We can observe that, as expected, when a are topic c associated to users arrival is assumed to be the same for each g. In the Fig. 2a, we assume that a approach (based on stochastic approximation theory) to in order to increase content diversity. We use dynamical one over the other, and we propose a content active filtering Networks in several topics which have negative externalities. The convergence of the posting behavior is proved. Then we propose a content active filtering control, with an explicit form, in order to improve content diversity in the social network.

**B. CAF simulation**

We then consider a social network with $C = 5$ topics. We generate, randomly, a matrix $A$:

$$A = \begin{pmatrix}
0.613 & 0.107 & 0.077 & 0.127 & 0.076 \\
0.098 & 0.583 & 0.109 & 0.094 & 0.114 \\
0.0820 & 0.094 & 0.6194 & 0.108 & 0.100 \\
0.107 & 0.127 & 0.078 & 0.595 & 0.092 \\
0.104 & 0.063 & 0.103 & 0.112 & 0.615
\end{pmatrix}.$$ 

We assume that popularity thresholds are $\theta_1 = 316$, $\theta_2 = 156$, $\theta_3 = 1136$, $\theta_4 = 446$, and $\theta_5 = 649$.

In the Fig. 3a, we observe the convergence of the dynamics of the average number of posts for these 5 topics considering the system with and without CAF. In our scenario, the CAF policy is given by the vector $p^* = (0.278, 0.137, 1, 0.393, 0.571)$. This control policy implies the convergence of the dynamics to a distribution $\mathbf{x}^*$ among topics which satisfies the diversity property.

**VII. CONCLUSION**

In this work we first model the posting behavior in Social Networks in several topics which have negative externalities one over the other, and we propose a content active filtering in order to increase content diversity. We use dynamical approach (based on stochastic approximation theory) to model the posting behavior of users taking into account these externalities. The convergence of the posting behavior is proved. Then we propose a content active filtering control, with an explicit form, in order to improve content diversity in the social network.

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**APPENDIX**

**Proof of Theorem 1**

The proof is made in fours steps. In the first step we highlight the link between $\mathbf{x}(n)$ and the system of differential equations (3). Then the rest point of the associated system of differential equations is proved to be unique. In the third step, by using Monotone Operator Theory [31] we prove that $\lim_{n \to \infty} \mathbf{x}(n) = \mathbf{x}^*$. Finally by using the theory of stochastic approximation [6] we derive the convergence of $\mathbf{x}(n)$ to $\mathbf{x}^*$.

**Step 1:** For each $c$, the evolution of $x_c(n)$ is described by the following stochastic approximation:

$$x_c(n+1) = x_c(n) + \frac{1}{n+1} (Z_c(n) - x_c(n))$$

$$= x_c(n) + \frac{1}{n+1} \left( \frac{\lambda_c}{\sum_{c' \in C} \lambda_{c'}} g_c(\theta_c) (1 - \sum_{c' \in C} a_{c,c'} x_c(n)) - x_c(n) \right)$$

$$+ \frac{1}{n+1} \left( Z_c(n) - \frac{\lambda_c}{\sum_{c' \in C} \lambda_{c'}} g_c(\theta_c) (1 - \sum_{c' \in C} a_{c,c'} x_c(n)) \right).$$

It can be notice that, for each user $n$ and topic $c$:

$$M_c(n) := E \left[ Z_c(n) - \frac{\lambda_c}{\sum_{c' \in C} \lambda_{c'}} g_c(\theta_c) (1 - \sum_{c' \in C} a_{c,c'} x_c(n)) | Z_c(m), m \leq n \right]$$

$$= - \frac{\lambda_c}{\sum_{c' \in C} \lambda_{c'}} g_c(\theta_c) (1 - \sum_{c' \in C} a_{c,c'} x_c(n))$$
We now study the stability of the unique rest point of (16). We propose to study the function:
\[ V(x(t)) := \sum_c (x_c(t) - x^*_c)^2, \]
where \( x^* \) is solution of (18). Then, for all \( x(t) \) we get
\[
\frac{d}{dt} V(x(t)) = 0 = Bx^* + D > 2 < x(t) - x^*, Bx(t) > + D - Bx^* - D > 2 < x(t) - x^*, Bx(t) - Bx^* > < 0
\]
where the last inequality is coming from the fact that \(-Bx - D\) is a monotone operator. Indeed the fact that \( B \) is strictly diagonally dominant and has negative diagonal elements implies that each eigenvalue of \( B \) has a negative real part [32]. And if \( B \) is
a negative definite matrix then it is also the case for the matrix $2(B + B^T)$. The following implies the monotony of $-Bx - D$. Finally $V$ is a Lyapunov function and using the LaSalle’s Invariance Principle [6], we can deduce the following: 

$$\lim_{t \to \infty} x(t) = x^*.$$ 

**Step 4:** Finally, we apply theorem 2 p.15 of [6] to show that $x(n)$ (whose components are given by (2)) converges almost surely to the compact invariant set of the o.d.e (3) given by the singleton $x^*$.

**Proof of Proposition 1**

We prove this proposition by looking at the necessary first, and sufficient condition second.

1. Let us prove the first necessary condition, i.e. if the rest point $x^* \in [0, 1]^C$ satisfies (7) then $\forall (c, c') \in G^2$, we have:

$$\frac{x_c}{x_{c'}}(\theta) = \frac{x_{c'}(\theta)}{x_c(\theta)} \sum_{c' \in G} \lambda_{c'.c}(\theta) + \sum_{c' \in G} \lambda_{c'.c}(\theta).$$

According to Definition 1 and Theorem 1, if $x^* := [x_1, \ldots, x_n]$ satisfies the diversity property then, for all topic $c \in G$, it is the unique solution of

$$\frac{x_c}{x_{c'}}(\theta) \left(1 - \sum_{c' \in G} a_{c'.c} x^{c'}\right) = x^c,$$

$$\iff x^* = \frac{x_c}{x_{c'}}(\theta) \left(1 - \sum_{c' \in G} a_{c'.c} x^{c'}\right).$$

Then this implies that for all $\forall (c, c') \in G^2$, we have:

$$\frac{x_c}{x_{c'}}(\theta) = \frac{x_{c'}(\theta)}{x_c(\theta)} \sum_{c' \in G} \lambda_{c'.c}(\theta) + \sum_{c' \in G} \lambda_{c'.c}(\theta).$$

2. Let us prove now the sufficient condition, i.e. if $\forall (c, c') \in G^2$, we have:

$$\frac{x_c}{x_{c'}}(\theta) = \frac{x_{c'}(\theta)}{x_c(\theta)} \left(1 - \sum_{c' \in G} a_{c'.c} x^{c'}\right) = y,$$

An this last equality completes the sufficient condition and hence the proof.

**Proof of Theorem 2**

According to proposition 1, having the equal proportion is equivalent to find $p \in [0, 1]^C$, $\forall c \in G - \{C\}$, such that:

$$p_c \lambda_c g_c(\theta) - \frac{\lambda_c g_c(\theta)}{\lambda_c g_c(\theta)} \sum_{c' \in G} a_{c'.c} x^{c'} + \sum_{c' \in G} \lambda_{c'.c}(\theta) = 0,$$

where all the parameters are positive. Thus

$$F(p_c, p_c') = \frac{\lambda_c g_c(\theta)}{\lambda_c g_c(\theta)} \left(1 - \sum_{c' \in G} a_{c'.c} x^{c'}\right) + \sum_{c' \in G} \lambda_{c'.c}(\theta),$$

is concave in $p_c$ and convex $p_c'$. Because of this property, finding $p$ such that (23) is satisfied for a generic $F(p_c, p_c')$ remains an open question. However in this particular case we can find a way to solve this issue. Indeed if we fix a particular $p_{c^*}$, which provide us

$$p_{c^*} \lambda_{c^*} g_{c^*}(\theta) = \frac{p_{c^*} \lambda_{c^*} g_{c^*}(\theta)}{p_{c^*} \lambda_{c^*} g_{c^*}(\theta)} \sum_{c' \in G} a_{c'.c} x^{c'} + \sum_{c' \in G} \lambda_{c'.c}(\theta),$$

then the problem becomes to find $p_{c^*} \in [0, 1]^{C-1}$ such that

$$Y = \frac{p_{c^*} \lambda_{c^*} g_{c^*}(\theta)}{p_{c^*} \lambda_{c^*} g_{c^*}(\theta)} \sum_{c' \in G} a_{c'.c} x^{c'} + \sum_{c' \in G} \lambda_{c'.c}(\theta),$$

where $p_{c^*} = (p_{c^*}, \ldots, p_{c^*+1}, \ldots, p_{C})$. We propose to use

$$c^* = \arg \min \left\{ \frac{\lambda_c g_c(\theta)}{\lambda_c g_c(\theta)} \sum_{c' \in G} a_{c'.c} x^{c'} + \sum_{c' \in G} \lambda_{c'.c}(\theta) \right\},$$

and $p_{c^*} = 1$. Finally we just need to need to solve (24), and we get the solution. Moreover the control $p$ does not impact the strict diagonally of matrix $B$. This is the reason why (9) still converge to $x^*$.

**References**


[2] Bruce Ferwerda, Markus Bruce, and Marko Tkalcic. To post or not to post: The effects of persuasive cues and group targeting mechanisms on posting behavior. 2014.


